

Fig. 1a

Sales Region			
Total		100	11
	US	80	12
	EEA	20	12

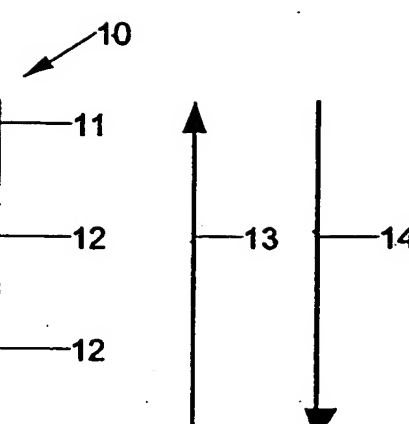


Diagram illustrating a table structure for Sales Region data. The table has three rows and two columns. The first row is labeled 'Sales Region' and 'Total'. The second row is labeled 'US' and '80'. The third row is labeled 'EEA' and '20'. The total value is 100. The table is labeled 10. The vertical axis is labeled 13 (upward arrow) and 14 (downward arrow). The horizontal axis is labeled 11 (Total) and 12 (US, EEA).

Fig. 1b

Customer Channel			
Total		100	
	A	64	
	B	19	
	C	17	

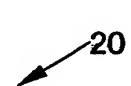


Diagram illustrating a table structure for Customer Channel data. The table has four rows and two columns. The first row is labeled 'Customer Channel' and 'Total'. The second row is labeled 'A' and '64'. The third row is labeled 'B' and '19'. The fourth row is labeled 'C' and '17'. The total value is 100. The table is labeled 20.

Fig. 1c

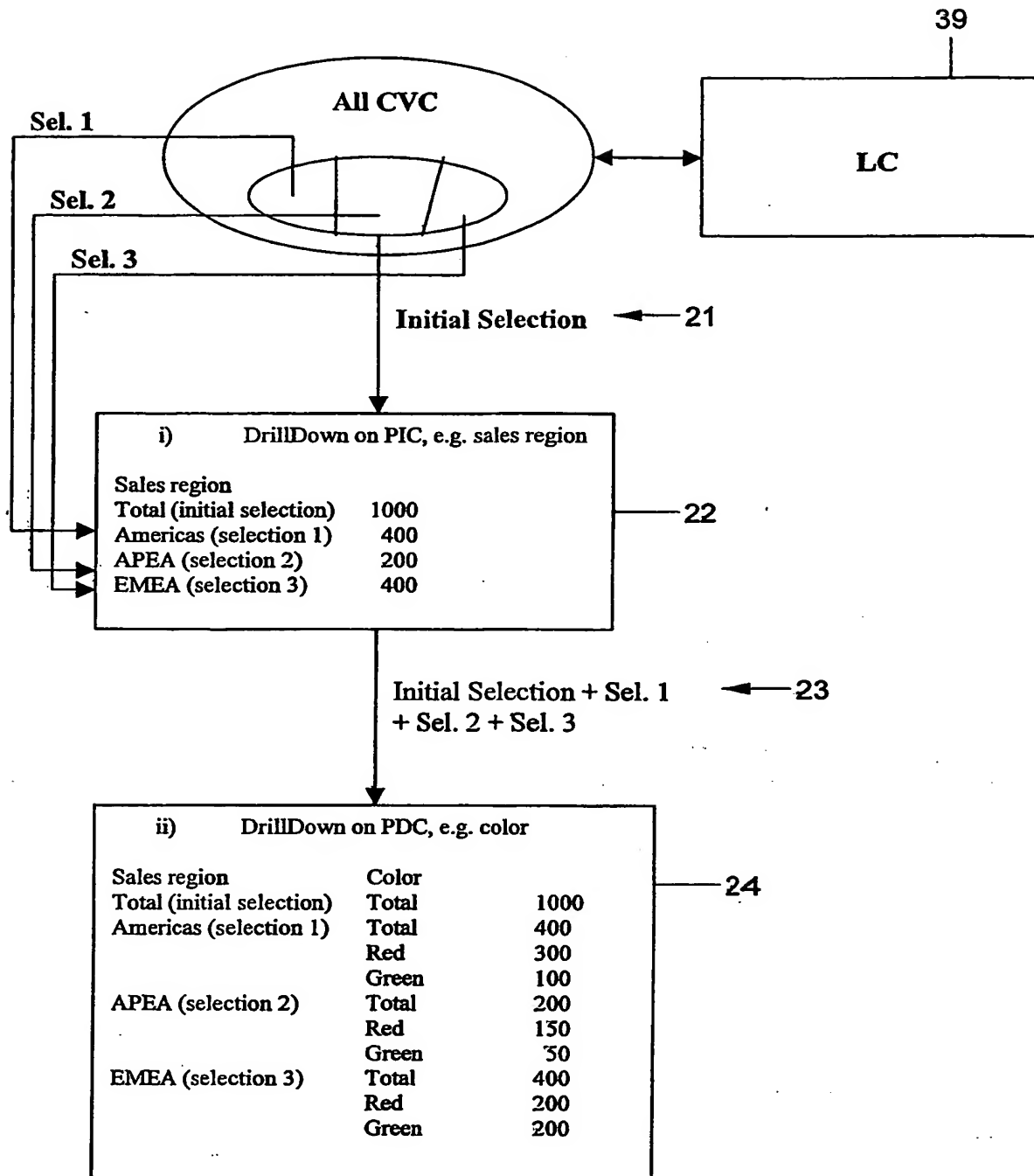


Fig. 1d

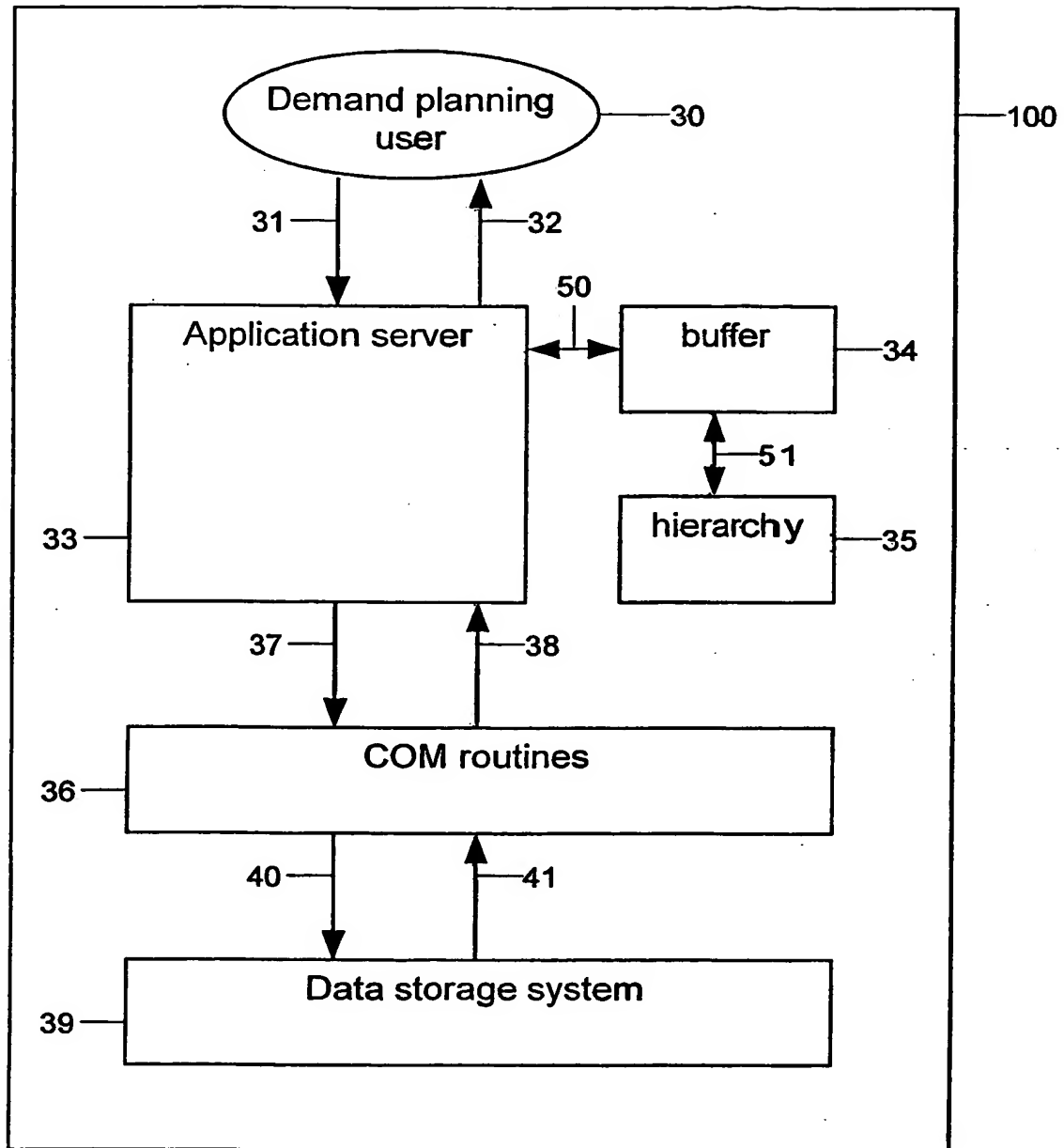


Fig. 2

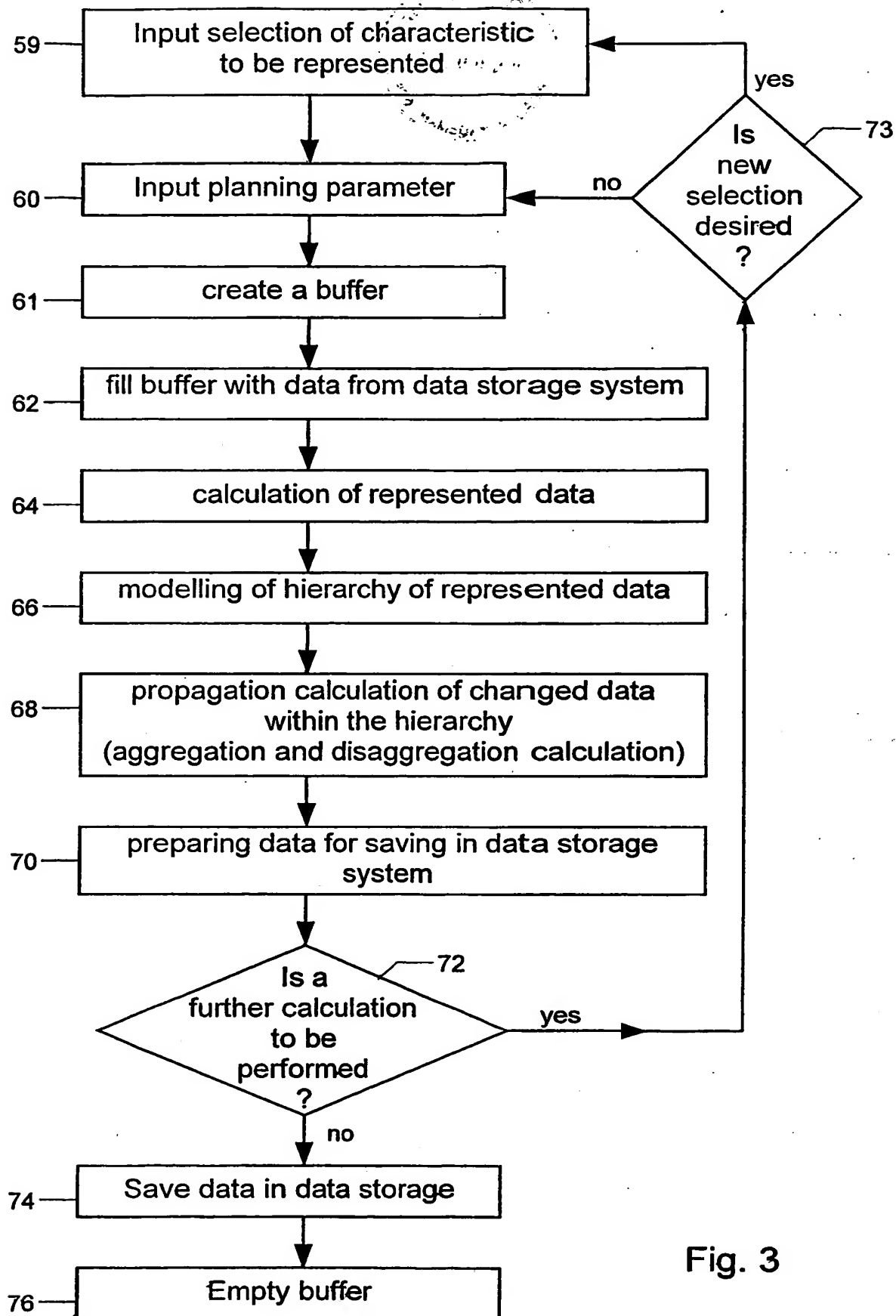


Fig. 3